



NIGEL HALL

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+ PROFILE

I am co-founder and CEO of Adept, a leading South Australian company that specialises in solving complex software and IT/ICT project issues and people problems. My experience in working with senior management teams, executives, owners and boards demonstrates a high level of business expertise accompanied by a pragmatic and results-oriented approach to maximising business performance.

While I have a strong background in managing technology, telecommunications and product development, I enjoy success in roles as diverse as business development executive, board Chair and business coach. My trademark is my passionate commitment to continuous improvement and I can be relied upon to bring significant know-how to businesses, always with the focus on people and governance.

+ KEY ENGAGEMENTS (ADEPT)

SmartMove

Reviewed Key business processes and capabilities in technical sales, then delivered a portfolio of clients to the business over a period of 6 years.

goAct

Provided a blend of board facilitation and coaching to bring clarity and focus at a time of major organisational stress.

+ AFFILIATIONS

- Director, Impact Awards Foundation
- Member, Business SA
- Member, Defence Teaming Centre (DTC)
- Director, Defence Teaming Centre
- Executive Director, Adept Technology

+ QUALIFICATIONS

Graduate

Australian Institute of Company Directors

Bachelor of Science

Australian National University

Certificate of Management - R&D

University of NSW

Certificate of Strategic Management

South Australian Institute of Management

+ SIGNIFICANT ACHIEVEMENTS

- Successfully established technology startup in SA
- Effectively managed large, multi-site engineering & development teams in Australia and overseas
- As President of the Technology Industry Association, provided strategic leadership at a time of economic challenge and political uncertainty, ultimately overseeing the merger of the TIA into the Defence Teaming Centre in 2016
- Transformed Intellectual Disability Association Accommodation Board from a family-member board to become a skills-based board
- Co-created the Impact Awards, increasing global success for South Australia's up-and-coming success stories

+ EXPERTISE

- Business Strategy/Planning/Process Improvement
- Mentor/Coach
- Key Account Management

+ INDUSTRY EXPERIENCE

- IT/ICT/Engineering/Electronics
- Telecommunications
- Logistics/Transport

+ CAREER HISTORY

- **Adept Technology**
CEO & Co-founder
- **Defence Teaming Centre (DTC)**
Director
- **Technology Industry Association (TIA)**
President
- **SmartMove**
Business Development Executive
- **Motorola**
Business Manager, Group Engineering Manager
- **Nokia Netherlands**
Project Director, Rollout Services Manager
- **Codan Pty Ltd**
Group Engineering Executive, Software/Product Development Manager
- **Scitec Pty Ltd**
Software Maintenance Manager