



## IAN GRAY

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## + PROFILE

*I am a leader that specialises in Project and Operations Management. With experience spanning the fields of Manufacturing, Engineering, R&D, Software, Sales and Support.*

*I have demonstrated exceptional strategic planning and project delivery outcomes for my clients. I understand the importance of applying the right technology and processes within a business to provide stability and to assist in achieving business goals.*

*I am an asset to any company who is reviewing their technology road map, business processes, is undergoing rapid expansion or is struggling with project delivery.*

## + KEY ENGAGEMENTS (ADEPT)

### PIRSA

PIRSA required a Project Manager to oversee the technical implementation of the One Biosecurity web portal. Ian established strong project governance practices while managing both vendor and agency resources from requirements elicitation through to successful User Acceptance Testing to ensure the project was delivered on time and within budget.

### Schneider

Ian took over from the incumbent Project Manager to recover a significant multi-million dollar project to a cash flow positive position. Through strategic change requests, effective change control, and rigorous verification and validation process the project successfully completed User Acceptance Testing.

### SpectraQEST

Following a review of the product development processes, Ian led a transformation of the software development process, team and tools. Activity included establishing Agile development methodology, process and tools, training and mentoring of the team in agile practices and product road mapping. The work concluded with the on-boarding of a new software development manager.

## + TECHNICAL SKILLS/EXPERTISE

- Project and Program Management
- Agile Scrum Framework
- Risk Management
- Vendor Management, Procurement
- Systems Engineering and Transformation

## + SIGNIFICANT ACHIEVEMENTS

- Returned a significant multi-million dollar project to a cash flow positive position and through structured change requests made the project a profitable venture for the organisation.
- Revised project governance and provided effective leadership to enable the contract of a 'red' project to be renegotiated with the client to permit the rapid and effective delivery following a sustained period of scope creep.
- Took a major non-compliant project through breach of agreement and contractual closure to curtail further overruns and exposure.
- Revised procurement and warehouse practices to reduce inventory holdings over 12 months by 40% while simultaneously increasing DIFOT to 96% month on month.
- 14 months working with a major Australian Defence Contractor, led and mentored the team through the Critical Design Review.
- Oversaw the application for a \$1.8m Federal Government START Grant, then successfully Project Managed the project within tight constraints to ensure full benefit of the grant was realised.

## + CAREER HISTORY

- **Adept Technology**  
Executive Consultant
- **Schneider Electric**  
Senior Project Manager
- **Robway Crane Safety Systems Pty Ltd**  
Operations Manager
- **Sydac Pty Ltd**  
Operations Manager, Program Manager, Project Manager
- **Prophecy International Pty Ltd**  
Group Manager - Research and Development
- **Camtech R&D Pty Ltd**  
Manager - Research and Development
- **Hansard Financial Trust**  
Group Systems Manager
- **Liberty Life Assurance**

## + QUALIFICATIONS

**BSc (Ma): Applied Mathematics and Mathematical Statistics**  
University of Adelaide

**Certified Scrum Master**  
Certificate ID: 000630105